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"Profit First is a game-changer. I implemented the system into both of my businesses and increased profits by 21%. If you want to turn a profit and grow your business, you need this book."  
—MICHAEL PORT, author of Steal the

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Show "Profit First completely transformed how I handle business banking. I hadn't even finished the book before immediately putting a four-account distribution system in place for new income: operating expenses, owner expenses, taxes and profit.

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### **Profit First: Transform Your Business from a Cash-Eating ...**

Profit First: A Simple System To



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A Cash-Eating Monster To A Money-Making Machine. You are about to discover the profoundly simple yet shockingly effective accounting plug-in that will transform your business from a cash eating monster into a money making machine.

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**Profit First: A Simple System To  
Transform Any Business ...**

Profit First: The 4 Core Principles Use  
small plates. We tend to consume all the  
food on our plate. Simply by using a  
smaller plate, you can reduce your...  
Change your meal sequence. Consume  
nutritious, low-calorie food (e.g.  
vegetables) first so you'll be full by the

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time... Remove temptations. ...

**Book Summary - Profit First:  
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Praise For Profit First: Transform Your Business from a Cash-Eating Monster to a Money-Making Machine ... Praise for Profit First "Quit being a slave to your own business and start making some

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serious money. Follow Mike's counter-  
intuitive advice and put profits first."

**Profit First: Transform Your  
Business from a Cash-Eating ...**

In the old system, business owners are taking expenses directly from revenue, with little to no control or awareness of how much this would leave for profit.

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Profit should be the first thing you think of, the first thing you take out of sales, and the first thing you focus on in every avenue of your business. It seems simple enough, right?

### **Profit First: Transform Your Business from a Cash-Eating ...**

Step #1 - Go to your bank and set up

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four accounts: Profit Account Owner's  
Pay Account Tax Account Operating  
Expenses Account

## **Profit First PDF Summary - Mike Michalowicz | 12min Blog**

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**Profit First by Mike Michalowicz  
(Free Resources)**

The 4 easy steps to making your business permanently profitable: 1) Get the free resources 2) Read the book 3) Master the process 4) Make serious

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## **Profit First - Mike Michalowicz**

Shawn Van Dyke has taken the core concepts of the Profit First methodology, created by Mike Michalowicz, and customized them to address the specific needs of the construction industry. Profit First for Contractors addresses the major



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struggles contractors face and provides  
clear and actionable guidance on how to  
overcome them.

### **Profit First for Contractors**

Just as the most effective weight loss strategy is to limit portions by using smaller plates, Michalowicz shows that by taking profit first and apportioning

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only what remains for expenses,...

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where and when you spend the money.  
Your profitability is guaranteed.

**Profit First by Mike Michalowicz  
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Just as the most effective weight loss

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strategy is to limit portions by using smaller plates, Michalowicz shows that by taking profit first and apportioning only what remains for expenses, entrepreneurs will transform their businesses from cash-eating monsters to profitable cash cows.



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